Consolidated Financial Report September 30, 2016

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RSM US LLP

#### **Independent Auditor's Report**

To the Board of Directors United Cerebral Palsy of Greater Birmingham, Inc. and Related Entities Birmingham, Alabama

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of United Cerebral Palsy of Greater Birmingham, Inc., which comprise the consolidated statements of financial position as of September 30, 2016 and 2015, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements (collectively, the financial statements).

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Cerebral Palsy of Greater Birmingham, Inc. and its related entities as of September 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matter**

#### Consolidating Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information is presented for purposes of additional analysis rather than to present the financial position, changes in net assets and cash flows of the individual entities and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 2, 2017, on our consideration of United Cerebral Palsy of Greater Birmingham, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering United Cerebral Palsy of Greater Birmingham, Inc.'s internal control over financial reporting and compliance.

RSM US LLP

Birmingham, Alabama February 2, 2017

# Consolidated Statement of Financial Position September 30, 2016

Assets	Unre		Temporarily Restricted		Permanently Restricted		Total
Current assets:							
Cash	\$	10,179	\$ 144,196	\$	-	\$	154,375
Cash – board designated		1,163,134	-		-		1,163,134
Cash – board designated endowment fund		129,638	-		-		129,638
Accounts receivable:							
Client fees (net of allowance of \$145,000)		234,709	-		-		234,709
Document destruction (net of allowance of \$50,000)		77,360	-		-		77,360
Grants (net of allowance of \$60,000)		1,117,740	-		-		1,117,740
Other		21,073	-		-		21,073
Current portion of pledges receivable							
(net of allowance of \$5,000)		108,960	-		-		108,960
Prepaid expenses and other assets		67,911	-		-		67,911
Tenant and escrow deposits		16,318	-		-		16,318
Total current assets		2,947,022	144,196		-		3,091,218
Property and equipment, net		13,513,829	_		_		13,513,829
Pledges receivable, less current portion		231,261	-		-		231,261
Other assets		19,911	_		_		19,911
Investments:		- 7-					-,-
Board designated		1,108,605	-		-		1,108,605
Board designated endowment fund		926,388	-		-		926,388
Beneficial interest in perpetual trusts		-	-		24,213,129		24,213,129
Total assets	\$	18,747,016	\$ 144,196	\$	24,213,129	\$	43,104,341

(Continued)

# Consolidated Statement of Financial Position (Continued) September 30, 2016

Liabilities and Net Assets	Unrestricted		Unrestricted		Unrestricted		Unrestricted		Unrestricted		Unrestricted		Temporarily Restricted		Permanently Restricted		Total
Elabilities and Not Assets																	
Current liabilities:																	
Accounts payable	\$ 135,5	65	\$	-	\$ -	\$	135,565										
Accrued payroll and benefits	463,6	81		-	-		463,681										
Deferred revenue	59,0	00		-	-		59,000										
Current portion of capital lease obligation	10,8	10		-	-		10,810										
Current portion of long-term debt	150,0	00		-	-		150,000										
Total current liabilities	819,0	56		-	-		819,056										
Long-term portion of accrued benefits	334,1	68		_	_		334,168										
Capital lease obligation, less current portion	66,9	38		-	-		66,938										
Long-term debt, less current portion	2,297,4			-	-		2,297,400										
Total liabilities	3,517,5	62		-	-		3,517,562										
Net assets:																	
Unrestricted:																	
Undesignated	11,626,6	89		_	_	1	1,626,689										
Designated by the Board for endowment purposes	1,056,0			-	_		1,056,026										
Designated by the Board for other purposes, including																	
Lucille Stewart Beeson Fund	2,546,7	39		-	_		2,546,739										
	15,229,4			-	-		5,229,454										
Temporarily restricted		_		144,196	_		144,196										
Permanently restricted		-		-	24,213,129	2	4,213,129										
,	•				, -,	_	, -, -										
Total net assets	15,229,4	54		144,196	24,213,129	3	9,586,779										
Total liabilities and net assets	\$ 18,747,0	16	\$	144,196	\$ 24,213,129	\$ 4	3,104,341										

# Consolidated Statement of Financial Position September 30, 2015

		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Total
Assets				
Current assets:				
Cash	\$ 36,430	110,588	\$ -	\$ 147,018
Cash – board designated	1,239,737	-	-	1,239,737
Cash – board designated endowment fund	533	-	-	533
Accounts receivable:				
Client fees (net of allowance of \$128,936)	224,044	-	=	224,044
Document destruction (net of allowance of \$61,731)	110,514	-	-	110,514
Grants (net of allowance of \$32,381)	847,315	-	-	847,315
Other (net of allowance of \$5,000)	42,267	-	-	42,267
Current portion of pledges receivable	7,000	50,000	-	57,000
Prepaid expenses and other assets	60,204	-	-	60,204
Tenant and escrow deposits	13,338	-	-	13,338
Total current assets	2,581,382	160,588	-	2,741,970
Property and equipment, net	13,198,507	-	-	13,198,507
Pledges receivable, less current portion				
(net of allowance of \$5,000)	145,582	-	-	145,582
Other assets	28,761	-	-	28,761
Investments:				
Board designated	1,007,465	=	-	1,007,465
Board designated endowment fund	1,036,422	-	-	1,036,422
Beneficial interest in perpetual trusts	-	-	22,907,918	22,907,918
Total assets	\$ 17,998,119	\$ 160,588	\$ 22,907,918	\$ 41,066,625

(Continued)

# Consolidated Statement of Financial Position (Continued) September 30, 2015

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Liabilities and Net Assets				
Current liabilities:				
Accounts payable	\$ 208,211	\$ -	\$ -	\$ 208,211
Accrued payroll and benefits	413,943	-	-	413,943
Deferred revenue	165,804	-	-	165,804
Current portion of capital lease obligation	10,018	-	-	10,018
Current portion of long-term debt	125,000	-	-	125,000
Total current liabilities	922,976	-		922,976
Long-term portion of accrued benefits	362,809	_	_	362,809
Capital lease obligation, less current portion	77,748	_	_	77,748
Long-term debt, less current portion	2,447,400	_	_	2,447,400
Total liabilities	3,810,933	-	-	3,810,933
Not accets				
Net assets: Unrestricted:				
Undesignated	10,910,616			10,910,616
Designated by the Board for endowment purposes	1,029,368	_	_	1,029,368
Designated by the Board for other purposes, including	1,029,300	_	-	1,029,300
Lucille Stewart Beeson Fund	2,247,202	_	_	2,247,202
Edolic Glewart Beeson Fund	14,187,186			14,187,186
	14,107,100			14,107,100
Temporarily restricted	-	160,588	8 -	160,588
Permanently restricted			22,907,918	22,907,918
Total net assets	14,187,186	160,588	8 22,907,918	37,255,692
Total liabilities and net assets	\$ 17,998,119	\$ 160,588	8 \$ 22,907,918	\$ 41,066,625

### Consolidated Statements of Activities Year Ended September 30, 2016

	Unrestricted		emporarily estricted	Permanently Restricted		Total
Changes in unrestricted net assets:						
Support and revenue:						
Government contracts and grants	\$	5,906,142	\$ -	\$ -	\$	5,906,142
Client fees		2,249,475	-	-		2,249,475
United Way funds		772,554	-	-		772,554
Sales – document destruction		791,629	-	-		791,629
Distributions from beneficial interest in perpetual trusts		1,039,674	126,989	-		1,166,663
Contributions		892,687	-	-		892,687
Special events		138,707	-	-		138,707
Recycling income		159,082	-	-		159,082
Client and HUD rent		41,247	-	-		41,247
Contract income		12,266	-	-		12,266
Net gain on investments		155,183	-	-		155,183
Interest income		34,943	-	-		34,943
Miscellaneous		60,757	-	-		60,757
Change in fair value of beneficial interest						
in perpetual trusts		-	-	1,305,211		1,305,211
		12,254,346	126,989	1,305,211		13,686,546
Net assets released from restrictions		143,381	(143,381)	-		-
		12,397,727	(16,392)	1,305,211		13,686,546
Expenses:						
Program services:						
Children's services		6,206,404	-	-		6,206,404
Adult services		4,355,252	-	-		4,355,252
Residential services		55,139	-	-		55,139
Supporting services:						
Management and general		223,859	-	-		223,859
Fund-raising		514,805	-	-		514,805
		11,355,459	-	-		11,355,459
Increase (decrease) in net assets		1,042,268	(16,392)	1,305,211		2,331,087
Net assets:						
Beginning of year		14,187,186	160,588	22,907,918		37,255,692
End of year	_\$	15,229,454	\$ 144,196	\$ 24,213,129	\$	39,586,779

### Consolidated Statements of Activities Year Ended September 30, 2015

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Changes in unrestricted net assets:				
Support and revenue:				
Government contracts and grants	\$ 5,084,660	\$ -	\$ -	\$ 5,084,660
Client fees	2,496,279	-	-	2,496,279
United Way funds	770,488	-	-	770,488
Sales – document destruction	866,350	-	-	866,350
Distributions from beneficial interest in perpetual trusts	1,053,680	110,588	-	1,164,268
Contributions	434,558	50,000	-	484,558
Special events	152,556	-	-	152,556
Recycling income	185,511	-	-	185,511
Client and HUD rent	40,950	-	-	40,950
Contract income	6,699	-	-	6,699
Net loss on investments	(128,546)	=	=	(128,546)
Interest income	39,320	-	-	39,320
Miscellaneous	79,393	-	-	79,393
Change in fair value of beneficial interest				
in perpetual trusts	_	=	(1,340,323)	(1,340,323)
	11,081,898	160,588	(1,340,323)	9,902,163
Net assets released from restrictions	16,710	(16,710)	-	-
	11,098,608	143,878	(1,340,323)	9,902,163
Expenses:				
Program services:				
Children's services	5,955,485	-	-	5,955,485
Adult services	4,122,935	-	-	4,122,935
Residential services	52,531	-	-	52,531
Supporting services:				
Management and general	306,015	-	-	306,015
Fund-raising	477,924	-	-	477,924
	10,914,890	-	-	10,914,890
Increase (decrease) in net assets	183,718	143,878	(1,340,323)	(1,012,727)
Net assets:				
Beginning of year	14,003,468	16,710	24,248,241	38,268,419
End of year	\$ 14,187,186	\$ 160,588	\$ 22,907,918	\$ 37,255,692

# Consolidated Statement of Functional Expenses Year Ended September 30, 2016

	F	Program Servic	es	Supportin		
	Children's	Adult	Residential	Management		
	Services	Services	Services	and General	Fund-raising	Total
Salaries	\$3,802,941	\$2,447,336	\$ 2,212	\$ 101,773	\$ 241,533	\$ 6,595,795
Bad debt expense	36,022	67,114	Ψ 2,212	Ψ 101,773	7,500	110,636
Contract services	445,949	288,666	27,993	16,696	4,975	784,279
Contract therapy	39,250	15,400	21,993	10,090	4,973	54,650
",	,	•			-	•
Depreciation and amortization	180,465	393,736	6,970	61,618	4.450	642,789
Dues and subscriptions	25,455	16,162	-	151	1,459	43,227
Food, net of reimbursement	57,602	-	-	-	-	57,602
Insurance – employees	275,458	306,579	-	13,780	53,210	649,027
Insurance – general	66,497	64,344	2,100	1,721	6,455	141,117
Interest	27,631	25,060	-	759	2,357	55,807
Janitorial supplies	17,971	15,694	-	592	-	34,257
Legal and accounting	37,360	35,020	11,517	965	3,620	88,482
Maintenance	52,008	56,007	-	6,118	891	115,024
Medical supplies	275,486	24,619	-	495	-	300,600
Miscellaneous	72,688	59,512	828	6,874	13,117	153,019
Office supplies	50,789	45,210	-	431	308	96,738
Payroll taxes	266,961	176,995	170	4,766	16,309	465,201
Postage	9,400	6,221	-	181	1,198	17,000
Program supplies	42,620	33,117	-	130	3,136	79,003
Public awareness	4,667	7,491	-	-	74,593	86,751
Retirement annuity	111,709	41,574	-	2,548	1,482	157,313
Special events costs	-	· <b>-</b>	-	-	60,587	60,587
Staff development	40,140	34,808	-	534	4,600	80,082
Staff travel	126,030	32,056	-	256	2,176	160,518
Telephone	33,781	30,756	-	620	4,896	70,053
Transportation	, -	36,765	-	-	· -	36,765
U.C.P.A., Inc. dues	3,212	3,027	-	152	277	6,668
Utilities	104,312	91,983	3,349	2,699	10,126	212,469
Total expenses	\$6,206,404	\$4,355,252	\$ 55,139	\$ 223,859	\$ 514,805	\$ 11,355,459

# Consolidated Statement of Functional Expenses Year Ended September 30, 2015

		Program Services			Supporting Services			
	Children's	Adult	Residential	Management	Fund raising	Total		
	Services	Services	Services	and General	Fund-raising	Total		
Salaries	\$ 3,618,385	\$ 2,380,855	\$ 2,212	\$ 113,692	\$ 246,641	\$ 6,361,785		
Bad debt expense	77,611	72,560	-	-	11,280	161,451		
Contract services	388,107	189,220	29,425	17,050	624	624,426		
Contract therapy	40,463	11,302	-	-	-	51,765		
Depreciation and amortization	211,658	329,168	6,970	58,036	-	605,832		
Dues and subscriptions	5,766	8,428	-	100	1,235	15,529		
Food, net of reimbursement	60,622	-	-	-	-	60,622		
Insurance – employees	276,426	259,416	-	4,929	14,743	555,514		
Insurance – general	65,280	67,198	2,100	3,572	5,622	143,772		
Interest	29,054	20,372	-	608	2,478	52,512		
Janitorial supplies	25,311	16,237	-	3,751	-	45,299		
Legal and accounting	34,955	32,585	11,160	4,686	2,861	86,247		
Maintenance	56,084	86,219	-	13,670	3,782	159,755		
Medical supplies	299,875	23,401	-	59	-	323,335		
Miscellaneous	77,538	84,784	494	71,349	12,290	246,455		
Office supplies	33,910	45,427	-	472	1,750	81,559		
Payroll taxes	258,138	173,637	170	5,929	16,077	453,951		
Postage	8,550	6,016	-	299	982	15,847		
Program supplies	26,525	34,347	-	150	1,368	62,390		
Public awareness	2,096	20,601	-	-	34,814	57,511		
Retirement annuity	64,092	21,572	-	-	2,307	87,971		
Special events costs	=	-	-	-	91,295	91,295		
Staff development	40,584	32,420	-	837	7,559	81,400		
Staff travel	99,515	29,558	-	547	5,477	135,097		
Telephone	39,580	29,903	-	936	4,918	75,337		
Transportation	=	40,643	-	-	-	40,643		
U.C.P.A., Inc. dues	19,306	18,115	-	912	1,663	39,996		
Utilities	96,054	88,951	-	4,431	8,158	197,594		
Total expenses	\$ 5,955,485	\$ 4,122,935	\$ 52,531	\$ 306,015	\$ 477,924	\$ 10,914,890		

# Consolidated Statements of Cash Flows Years Ended September 30, 2016 and 2015

		2016	2015
Cash flows from operating activities:			
Increase (decrease) in net assets	\$	2,331,087	\$ (1,012,727)
Adjustments to reconcile change in net assets to net cash			
provided by operating activities:			
Bad debt expense		110,636	161,451
Depreciation and amortization		642,789	605,832
Loss (gain) on sale of property and equipment		3,675	(1,000)
Interest and dividends reinvested		(18,026)	(14,136)
Net (gain) loss on investments		(155,183)	128,546
Change in fair value of beneficial interest in perpetual trusts		(1,305,211)	1,340,323
Changes in assets and liabilities			
Accounts receivable		(329,878)	(260,384)
Pledges receivable		(145,139)	(140,229)
Prepaid expenses and other assets		(7,707)	(11,007)
Tenant and escrow deposits		(2,980)	6,377
Accounts payable		(72,646)	(44,963)
Compensation		(313,071)	(44,872)
Deferred revenue		(106,804)	165,804
Net cash provided by operating activities		631,542	879,015
Cash flows from investing activities:			
Payments for property and equipment		(956,136)	(221,882)
Proceeds from sale of property and equipment		3,200	1,000
Purchases of investments		(1,611,389)	(846,811)
Proceeds from redemption of investments		1,793,492	871,288
Net cash used in investing activities		(770,833)	(196,405)
Cash flows from financing activities:			
Payments on capital lease obligation		(10,018)	(2,165)
Payments on long-term debt		(125,000)	(100,000)
Net cash used in financing activities		(135,018)	(102,165)
Not buon ubou in initialioning ubilitialis		(100,010)	(102,100)
Net increase in cash		(274,309)	580,445
Cash:			
Beginning of year		1,387,288	806,843
End of year	<u>\$</u>	1,112,979	\$ 1,387,288
Supplemental cash flow disclosures:			
Cash paid during year for interest	\$	55,807	\$ 52,512
Noncash investing and financing activity:		· · · · · · · · · · · · · · · · · · ·	·
Equipment acquired under a capital lease	\$	-	\$ 89,931

#### **Notes to Consolidated Financial Statements**

#### Note 1. Nature of Organization

**Nature of organization:** United Cerebral Palsy of Greater Birmingham, Inc. (the Organization) was founded in 1948 to provide services and programs for children and adults with cerebral palsy or related motor disorders that address their physical and health needs, that encourage their educational development and which offer opportunities for true integration into their social communities.

Consolidation of related entities: The Organization has adopted the provisions of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-810, Not-for-Profit Entities: Consolidation. FASB ASC 958-810 states that a not-for-profit organization should consolidate another not-for-profit organization if the reporting not-for-profit organization has both control of the other not-for-profit organization, as evidenced by either majority ownership or a majority voting interest in the board of the other not-for-profit organization, and an economic interest in the other not-for-profit organization.

For the years ended September 30, 2016 and 2015, the two related entities were identified as:

- United Cerebral Palsy of Greater Birmingham Foundation, Inc.
- Community Concepts, Inc.

The Organization is also required to comply with FASB ASC 850-10, Related Party Disclosures. Under this standard, all material related party transactions have been eliminated in the consolidating process and substantive disclosure of these amounts is not required. Community Concepts, Inc. operates as group homes for the physically handicapped with the support of the Organization, and the U.S. Department of Housing and Urban Development (HUD) (See Note 17). United Cerebral Palsy of Greater Birmingham Foundation, Inc. operates primarily for the benefit of the Organization.

#### Note 2. Significant Accounting Policies

**Basis of accounting:** The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). The Organization follows the standards of accounting and financial reporting for voluntary health and welfare organizations developed by the National Health Council, National Voluntary Health, and Social Welfare Organizations.

**Basis of presentation:** For financial statement presentation, the Organization has adopted FASB ASC 958-205, Not-for-Profit Entities: Presentation of Financial Statements. Under FASB ASC 958-205, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. In addition, the Organization is required to present a statement of cash flows.

Revenue and recognition of donor restrictions: The Organization receives support from government contracts and grants, client fees, United Way funds, public support, program sales and investment earnings. Government contracts and grants are recognized when relevant regulatory or contractual requirements are met, which vary depending on the type of compliance requirements specified in the grant or contract. Amounts received for client fees are recognized during the period of service. Contributions, including United Way funds and public support, are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Amounts received for program sales are recognized when delivery has occurred or services have been rendered. Recycling income is recognized when the items, consisting of shredded paper, to be recycled are sold.

#### **Notes to Consolidated Financial Statements**

#### Note 2. Significant Accounting Policies (Continued)

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. All other net assets, including Board designated, are legally unrestricted, and are reported as part of the unrestricted class.

**Use of estimates:** The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and cash equivalents:** For purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. The Organization had no cash equivalents at September 30, 2016 and 2015.

Accounts receivable and pledges receivable: Receivables are carried at original invoice or pledge amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on a monthly basis. Pledges receivable or unconditional promises to give are recognized as revenues in the period received. Management determines the allowance for doubtful accounts by identifying troubled accounts or pledges and by using historical experience applied to an aging of accounts. Receivables are written off when deemed uncollectible. Recoveries of receivables previously written off are recorded when received.

As of September 30, 2016, pledges receivable totaled \$340,221 with \$108,960 due within one year and \$231,261 due in one to five years. As of September 30, 2015, pledges receivable totaled \$202,582 with \$57,000 due within one year and \$145,582 due in one to five years.

**Property and equipment:** Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

All acquisitions of property and equipment in excess of \$1,000 and all expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment are stated at cost and are depreciated using straight-line and accelerated methods.

The average lives used in computing depreciation are as follows:

	rears
Land improvements	20
Buildings and improvements	20-39
Equipment and furniture	5-7
Vehicles	5-7

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#### **Notes to Consolidated Financial Statements**

#### Note 2. Significant Accounting Policies (Continued)

**Impairment of assets:** In accordance with FASB ASC 360-10-35, Impairment or Disposal of Long-Lived Assets, the Organization records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amounts of those assets. If impairment exists, the amount of such impairment is calculated based on the estimated fair value of the asset. The Organization continually evaluates its investment in long-lived assets used in operations for impairment. Based on this evaluation, there was no impairment at September 30, 2016 or 2015.

**Debt issuance costs:** Costs related to the issuance of the Organization's debt were capitalized and are being amortized over the life of the debt and are included in other assets in the consolidated statements of financial position. Amortization expense for the years ended September 30, 2016 and 2015, was \$8,850.

**Investments:** In accordance with FASB ASC 958-320, Not-for-Profit Entities: Investments – Debt and Equity Securities, investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value based on published prices. Changes in fair values are included in net gain (loss) on investments in the statements of activities. Realized gains and losses are computed on the specific identification method. All investment income (including interest and dividends on investments) and realized gains and losses are included in net gain (loss) on investments in the statements of activities.

**Functional expenses:** The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of activities and in the consolidated statements of functional expenses. Accordingly, certain costs, such as depreciation and amortization, dues and subscriptions, interest, legal and accounting and U.C.P.A., Inc. dues, have been allocated among the program services and supporting services benefited based on a percentage method.

**Accrued liabilities:** As of September 30, 2016, the Organization was self-insured for employees' health insurance. The liability for unpaid claims is an estimate of the ultimate cost for claims reported and claims incurred but not paid. The Organization also carries a stop-loss insurance policy that limits the amount of the Organization's liability on larger claims. As of September 30, 2016 and 2015, the liability was \$31,000 and \$0, respectively, and is included in compensation in the statements of financial position.

**Income taxes:** The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and is not a private foundation.

The Organization files a tax return in the United States (U.S.) federal jurisdiction. The Board of Directors evaluated the Organization's tax position and concluded that the Organization has not entered into any events or transactions that would disqualify its tax-exempt status or has not taken any uncertain tax positions that would cause the Organization to incur income taxes or penalties at the entity level. With few exceptions, the Organization is no longer subject to U.S. federal tax examinations by tax authorities for years before 2013.

**Subsequent events:** Subsequent events have been evaluated through February 2, 2017, which is the date the consolidated financial statements were available for issuance.

#### **Notes to Consolidated Financial Statements**

#### Note 2. Significant Accounting Policies (Continued)

Recent accounting pronouncements: In May 2014, the FASB issued Accounting Standards Update (ASU) No. 2014-09, Revenue From Contracts With Customers (Topic 606), which specifies that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve this, the entity should apply certain steps outlined in the amendment. This ASU will supersede the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance. For nonpublic entities, these amendments are effective for annual reporting periods beginning after December 15, 2018. Early adoption with certain restrictions is permitted for nonpublic entities. The Organization is currently evaluating the effect the guidance may have on the consolidated financial statements.

In August 2016, the FASB issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, which addresses financial reporting for not-for-profit organizations. The key elements of the ASU are as follows:

- Net asset classifications are being reduced from three to two categories: with donor restrictions and without donor restrictions. Expanded disclosures about the nature and amount of any donor restrictions and on any board designations of net assets without donor restrictions will be required.
- Underwater donor-restricted endowments will be included in "with donor restrictions," with enhanced required disclosures for underwater endowments.
- The placed-in-service approach will be required for determining when restrictions are met for all capital gifts, eliminating the over-time option for expirations of capital restrictions.
- Additional disclosures, both qualitative and quantitative, will be required to communicate information useful in assessing liquidity within one year of the balance sheet date.
- The indirect or direct method of presenting the statement of cash flows will be allowed. However, the reconciliation of operating items no longer will be required when using the direct method.
- When an organization derives net investment return from several different sources, such as donor
  endowments and unrestricted operating endowments, it may present the net investment return in
  multiple line items in the statement of activities.
- Several new reporting requirements related to expenses are included, as follows:
  - Disclosure of expenses by both nature and function (excluding investment expenses that have been netted with investment return)
  - Disclosure of expenses netted with investment return.
  - Enhanced disclosures regarding cost allocations
- ASU No. 2016-14 eliminates the requirement to disclose the unrealized gains and losses for the period related to equity securities held at the report date.

While the guidance is effective for fiscal years beginning after December 15, 2017, early adoption is allowed. The Organization is currently evaluating the effect the guidance will have on the consolidated financial statements.

#### **Notes to Consolidated Financial Statements**

#### Note 3. Fair Value of Financial Instruments

ASC 820, Fair Value Measurement, provides the framework for measuring fair value. The Organization reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by GAAP, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

- **Level 1:** Quoted prices for identical assets or liabilities in active markets to which the Organization has access at the measurement date.
- **Level 2:** Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include:
  - Quoted prices for similar assets or liabilities in active markets
  - Quoted prices for identical or similar assets in markets that are not active
  - Observable inputs other than quoted prices for the asset or liability (for example, interest rates and yield curves)
  - Inputs derived principally from, or corroborated by, observable market data by correlation
- **Level 3:** Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value to the extent that observable inputs are not available.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Assets and liabilities measured at fair value are based on one or more of the three valuation techniques noted in the guidance. The three techniques are as follows:

**Market approach:** Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities.

**Cost approach:** Amount that would be required to replace the service capacity of an asset (i.e., replacement cost).

**Income approach**: Techniques to convert future amounts to a single present amount based on market expectations utilizing present value techniques.

On a recurring basis, the Organization is required to measure its investments and beneficial interest in perpetual trusts at fair value.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the valuation methodologies used during the years ended September 30, 2016 and 2015.

**Money market fund:** Valued at the carrying value as this amount approximates fair value due to the immediate or short-term maturity of the investment.

#### **Notes to Consolidated Financial Statements**

#### Note 3. Fair Value of Financial Instruments (Continued)

**Common stocks, mutual funds, and corporate and U.S. government bonds:** Valued at the closing price reported on the active market on which the individual securities are traded.

**Limited partnership interest:** Valued at the net asset value of shares held by the Organization at yearend. The net asset value is not a publically-quoted price in an active market.

**Beneficial interest in perpetual trusts:** The fair value of investments, in which the trusts held by third parties consist of, is the market value based on quoted market prices.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets that are measured at fair value on a recurring basis as of September 30:

	2016							
		Level 1		Level 2	Level 3		Total	
Financial assets:	,						_	
Investments:								
Money market fund	\$	149,365	\$	-	\$ -	\$	149,365	
Common stocks		863,072					863,072	
Mutual funds:								
Balanced income		49,574		-	-		49,574	
Convertible securities		106,261		-	-		106,261	
Developing markets		27,131		-	-		27,131	
Focused international growth		81,992		-	-		81,992	
Growth opportunity		33,060		-	-		33,060	
Multi-asset income		27,204		-	-		27,204	
Multi-asset ultrashort income		50,201		-	-		50,201	
Preferred securities		103,232		-	-		103,232	
Small cap		81,331		-	-		81,331	
Bonds:								
Corporate bonds		401,954		-	-		401,954	
U.S. government bonds		10,616		-	-		10,616	
Limited partnership interest		-		-	50,000		50,000	
Beneficial interest in								
perpetual trusts		-			24,213,129	2	24,213,129	
Total financial assets	\$	1,984,993	\$	-	\$ 24,263,129	\$ 2	26,248,122	

#### **Notes to Consolidated Financial Statements**

Note 3. Fair Value of Financial Instruments (Continued)

	2015								
 Level 1		Level 2	Level 3	Total					
\$ 587,719	\$	-	\$ -	\$ 587,719					
1,023,346		-	-	1,023,346					
277,685		-	-	277,685					
105,137		-	-	105,137					
-		-	50,000	50,000					
-		-	22,907,918	22,907,918					
\$ 1,993,887	\$	-	\$ 22,957,918	\$ 24,951,805					
\$	\$ 587,719 1,023,346 277,685 105,137	\$ 587,719 \$ 1,023,346	\$ 587,719 \$ - 1,023,346 - 277,685 - 105,137 - 	\$ 587,719 \$ - \$ - 1,023,346 277,685 105,137 50,000 - 22,907,918					

The tables below are a reconciliation of the beginning and ending balances for financial assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the year ended September 30:

		20	)16	
		Beneficial		
		Interest		Limited
	Т	rusts Held by	I	Partnership
		Third Parties		Interest
Balance, beginning of year	\$	22,907,918	\$	50,000
Net gains realized and unrealized				
included in changes in net assets		2,471,874		3,500
Purchases, sales, issuances, settlements and distributions:				
Distributions		(1,166,663)		(3,500)
Balance, end of year	\$_	24,213,129	\$	50,000
			)15	
		Beneficial		
		Interest		Limited
	Т	rusts Held by	I	Partnership
		Third Parties		Interest
Balance, beginning of year	\$	24,248,241	\$	50,000
Net (losses) gains realized and unrealized				
included in changes in net assets		(176,055)		3,500
Purchases, sales, issuances, settlements and distributions:				
Distributions		(1,164,268)		(3,500)
Balance, end of year	\$	22,907,918	\$	50,000

#### **Notes to Consolidated Financial Statements**

#### Note 3. Fair Value of Financial Instruments (Continued)

To assess the appropriate classification of investments within the fair value hierarchy, the availability of market data is monitored. Changes in economic conditions or valuation techniques may require the transfer of investments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period. There were no transfers between levels during the years ended September 30, 2016 and 2015.

#### Note 4. Property and Equipment

Property and equipment consist of the following:

	 2016	2015
Land and improvements	\$ 2,085,563	\$ 2,081,964
Buildings and improvements	14,509,559	14,509,559
Equipment and furniture	1,731,026	988,311
Vehicles	646,802	453,480
Less accumulated depreciation	(5,459,121)	(4,834,807)
	\$ 13,513,829	\$ 13,198,507

Depreciation expense amounted to \$633,939 and \$596,982 for the years ended September 30, 2016 and 2015, respectively, and is allocated among program and supporting services on the accompanying consolidated statements of activities.

#### Note 5. Debt Issuance Costs

Debt issuance costs consist of the following:

	 2016	2015
Debt issuance costs Less accumulated amortization	\$ 140,101 (120,190)	\$ 140,101 (111,340)
	\$ 19,911	\$ 28,761

#### Note 6. Investments

Investments – board designated consist of the following:

	 2016	2015
Money market fund	\$ 149,365	\$ 587,719
Mutual funds	232,306	-
Common stocks	438,713	314,609
Bonds	288,221	105,137
	\$ 1,108,605	\$ 1,007,465

#### **Notes to Consolidated Financial Statements**

#### Note 6. Investments (Continued)

Investments – board designated endowment fund consist of the following:

	 2016 2019		2015
Mutual fund Common stocks Bonds	\$ 327,680 424,359 124.349	\$	277,685 708,737
Aberdeen Capital Partners, LLC Class A preferred limited partnership interest	\$ 50,000 926,388	\$	50,000 1,036,422

As noted in Note 10, it is the Board's intention that these investments provide long-term stability and growth for the Organization and are therefore deemed unavailable, except as otherwise directed, until other funds have first been expended.

During the years ended September 30, 2016 and 2015, the Organization paid investment fees in the amount of \$1,648 and \$2,346, respectively.

#### Note 7. Beneficial Interest in Perpetual Trusts

The Organization's beneficial interest in perpetual trusts includes interest in trusts held by third parties through whom the Organization has an irrevocable right to receive at least 5% of the Organization's portion of the fair market value of the trusts annually from the trusts' assets in perpetuity. Although the Organization will never receive its interest in the trusts' principal assets, FASB ASC 958-605, Not-for-Profit Entities: Revenue Recognition, requires that the beneficial interest be recorded. As the donor's intent was for these assets to be held in perpetuity, these interests have been designated as permanently restricted as of September 30, 2016 and 2015. During the years ended September 30, 2016 and 2015, distributions from the trusts and changes in the valuation of the trust assets were recorded in the consolidated statements of activities.

Beneficial interest in perpetual trusts consists of the following as of September 30:

		2016	
		Income	Organization's
	Market Value	Beneficiary	Beneficial
	of Trust Assets	Percent	Interest
Dwight Beeson Charitable Trust	\$ 10,272,684	25.00%	\$ 2,568,171
Lucille Beeson Charitable Trust	204,197,716	10.60%	21,644,958
			\$ 24,213,129

#### **Notes to Consolidated Financial Statements**

#### Note 7. Beneficial Interest in Perpetual Trusts (Continued)

		2015	
	·	Income	Organization's
	Market Value	Beneficiary	Beneficial
	of Trust Assets	Percent	Interest
Dwight Beeson Charitable Trust	\$ 9,862,469	25.00%	\$ 2,465,617
Lucille Beeson Charitable Trust	192,851,893	10.60%	20,442,301
			\$ 22,907,918

#### Note 8. Capital Lease Obligation

The Organization acquired a truck under a capital lease with a cost of \$89,931 and a net book value of \$74,942 and \$87,970 as of September 30, 2016 and 2015, respectively. The following is a schedule by years of the minimum lease payments under the capital lease together with the present value of the net minimum lease payments as of September 30, 2016:

Years ending September 30:	
2017	\$ 16,371
2018	16,371
2019	16,371
2020	16,371
2021	16,371
Later years	15,007
Total minimum lease payments	96,862
Less amount representing interest	(19,114)
Present value of net minimum lease payments	77,748
Less current portion	(10,810)
Capital lease obligation, less current portion	\$ 66,938

#### Note 9. Long-Term Debt

Long-term debt consists of the following as of September 30, 2016 and 2015:

		2016		2015
Note payable to Regions Bank collateralized by specified property, payable in variable semi-annual installments.	•	4 005 000	•	0.050.000
Fixed interest rate of 2.44%.	\$	1,925,000	\$	2,050,000
Mortgage Payable to HUD: Community Concepts, Inc.,				
see note below		522,400		522,400
		2,447,400		2,572,400
Less current portion		(150,000)		(125,000)
	\$	2,297,400	\$	2,447,400

#### **Notes to Consolidated Financial Statements**

#### Note 9. Long-Term Debt (Continued)

On November 1, 2013, the Organization refinanced the note payable to Regions Bank for \$2,200,000, with a bank qualified, tax-exempt fixed rate of 2.44%. Repayment is due in monthly interest-only payments, with semi-annual payments based on a five-year repayment schedule with a balloon payment due in December 2018. The note payable to Regions Bank is secured by all gifts, grants, or donations of money or property made to or for the benefit of the Organization and all distributions paid by the Lucille Beeson Charitable Trust.

The long-term debt of Community Concepts, Inc. represents a mortgage payable to HUD. This note, with a final maturity date of June 6, 2036, bears no interest and repayment is not required so long as the housing remains available for very low-income or elderly persons with disabilities in accordance with Section 202 of the Housing Act of 1959 or Section 811 of the National Affordable Housing Act of 1990. The land and buildings are pledged as collateral for the mortgage.

Maturities of long-term debt for years ending September 30 are as follows:

	Years	ending	September	30:
--	-------	--------	-----------	-----

2017	\$ 150,000
2018	187,000
2019	 1,588,000
	\$ 1,925,000

#### Note 10. Unrestricted Net Assets Designated by the Board for Endowment Purposes

The Board of Directors (Board) designated the unrestricted net assets of The United Cerebral Palsy of Greater Birmingham Foundation, Inc. (Foundation) as a general endowment fund to conduct or support activities exclusively for the benefit of, to perform the functions of and to carry out the purposes of the Organization. To accomplish its mission, the Foundation provides long-term financial stability to the Organization, including, but not limited to, planned giving, endowment solicitation, gift acceptance and acknowledgement and asset management services for the Foundation's investments.

The long-term goals of the Foundation's investment and spending policy are: (1) to protect the assets of the Foundation and strive to maximize the total return to the extent possible without assuming excessive risk; (2) to provide a relatively predictable, stable and inflation adjusted payout stream for endowment spending and operations; and (3) to maintain a balance between spending and protecting the real (i.e., inflation adjusted) value of the Foundation's assets. The Foundation's investments, to the extent practicable, should support the objectives and mission and may include program related investments when appropriate and consistent with prudent investment risk.

The Foundation's objective is to achieve an annualized total return that, at a minimum, will grow the assets by the rate of inflation, after having allowed for endowment spending and operating expenses. Investment objectives will be achieved using a total return strategy, where long-term return may come from both market value increases (realized and unrealized capital appreciation) and/or form current yield (interest and dividends). In light of the Foundation's long-term horizon and limited liquidity needs over and above withdrawal policies, the fund can assume volatility consistent with a long-term investment return objective. The assets allocation and investment agent guidelines are designed to provide a balance that will avoid concentrations in any single asset class, risk level or manager style.

#### **Notes to Consolidated Financial Statements**

# Note 10. Unrestricted Net Assets Designated by the Board for Endowment Purposes (Continued)

Composition of and changes in Foundation net assets for the years ended September 30, 2016 and 2015, are as follows:

				2016		
			I	Permanently		
		Inrestricted		Restricted		
		Designated		Perpetual		
	by	the Board		Trusts		Total
Endowment net assets, beginning of year	\$	1,029,368	\$	22,907,918	\$	23,937,286
Support and revenue:  Net gain on investments		73,422		_		73,422
Interest income		13,614		_		13,614
Change in fair value of beneficial interest in		. 5, 5				. 5, 5
perpetual trusts		-		1,305,211		1,305,211
		87,036		1,305,211		1,392,247
Expenses:						
Supporting services						
Management and general		40,378		-		40,378
Fund-raising		20,000		-		20,000
Endowment net assets, end of year	\$	60,378 1,056,026	\$	24,213,129	\$	60,378 25,269,155
Endowment het doods, ond or year	Ψ	1,000,020	Ψ	24,210,120	Ψ	20,200,100
				2015		
			I	2015 Permanently		
		Inrestricted	ı	Permanently Restricted		
		Designated	Ī	Permanently Restricted Perpetual		
			ı	Permanently Restricted		Total
Endowment net assets, beginning of year		Designated	\$	Permanently Restricted Perpetual	\$	Total 25,425,424
Support and revenue:	by	Designated y the Board 1,177,183		Permanently Restricted Perpetual Trusts	\$	25,425,424
Support and revenue:  Net (loss) on investments	by	Designated y the Board 1,177,183 (82,167)		Permanently Restricted Perpetual Trusts	\$	25,425,424 (82,167)
Support and revenue:  Net (loss) on investments Interest income	by	Designated y the Board 1,177,183		Permanently Restricted Perpetual Trusts	\$	25,425,424
Support and revenue:  Net (loss) on investments Interest income Change in fair value of beneficial interest in	by	Designated y the Board 1,177,183 (82,167)		Permanently Restricted Perpetual Trusts  24,248,241	\$	25,425,424 (82,167) 23,969
Support and revenue:  Net (loss) on investments Interest income	by	Designated y the Board 1,177,183 (82,167) 23,969		Permanently Restricted Perpetual Trusts  24,248,241  (1,340,323)	\$	25,425,424 (82,167) 23,969 (1,340,323)
Support and revenue:  Net (loss) on investments Interest income Change in fair value of beneficial interest in perpetual trusts	by	Designated y the Board 1,177,183 (82,167)		Permanently Restricted Perpetual Trusts  24,248,241	\$	25,425,424 (82,167) 23,969
Support and revenue:  Net (loss) on investments Interest income Change in fair value of beneficial interest in perpetual trusts  Expenses:	by	Designated y the Board 1,177,183 (82,167) 23,969		Permanently Restricted Perpetual Trusts  24,248,241  (1,340,323)	\$	25,425,424 (82,167) 23,969 (1,340,323)
Support and revenue:  Net (loss) on investments Interest income Change in fair value of beneficial interest in perpetual trusts	by	Designated y the Board 1,177,183 (82,167) 23,969		Permanently Restricted Perpetual Trusts  24,248,241  (1,340,323)	\$	25,425,424 (82,167) 23,969 (1,340,323)
Support and revenue: Net (loss) on investments Interest income Change in fair value of beneficial interest in perpetual trusts  Expenses: Supporting services	by	Designated y the Board 1,177,183 (82,167) 23,969 - (58,198)		Permanently Restricted Perpetual Trusts  24,248,241  (1,340,323)	\$	25,425,424 (82,167) 23,969 (1,340,323) (1,398,521)
Support and revenue: Net (loss) on investments Interest income Change in fair value of beneficial interest in perpetual trusts  Expenses: Supporting services Management and general	by	Designated y the Board 1,177,183 (82,167) 23,969 - (58,198)		Permanently Restricted Perpetual Trusts  24,248,241  (1,340,323)	\$	25,425,424 (82,167) 23,969 (1,340,323) (1,398,521) 69,617

#### **Notes to Consolidated Financial Statements**

# Note 11. Unrestricted Net Assets Designated by the Board for Other Purposes, including Lucille Stewart Beeson Fund

The Board designated all distributions received from the Lucille Beeson Charitable Trust to be used, as approved by the Board, for certain capital expenditures and operating reserves as needed for future operating deficits. As of September 30, 2016 and 2015, the board designated \$2,546,739 and \$2,247,202, respectively, of funds for such purposes.

#### Note 12. Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are available for the following purposes:

	2016	2015		
Dwight Moody Beeson Fund expenditures Children's services Adult services	\$ 144,196 - -	\$	110,588 25,000 25,000	
	\$ 144,196	\$	160,588	
Permanently restricted net assets are as follows:	2016		2015	
Beneficial interest in perpetual trusts	\$ 24,213,129	\$	22,907,918	

#### Note 13. Net Assets Released From Donor Restrictions

Net assets during the years ended September 30, 2016 and 2015, were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

	 2016	2015
Purpose restrictions accomplished:		
Dwight Moody Beeson Fund expenditures	\$ 93,381	\$ 16,710
Children's services	25,000	-
Adult services	25,000	-
	\$ 143,381	\$ 16,710

#### Note 14. Retirement Plan

The Organization contributes to a 403(b) retirement contribution plan. All employees who work at least 20 hours per week are eligible to participate in the plan. Benefits vest over a six-year period. Effective January 1, 2006, the Organization changed the benefits to allow for a three-year gradual phase-in resulting in a strict matching plan. For calendar years 2016 and 2015, the Organization contributed a dollar for dollar match on the first 5% of participant's contributions and 50 cents on the dollar for contributions from 5% to 7%. As of September 30, 2016 and 2015, 60 and 61 employees, respectively, participated in the plan. The Organization's total contribution to the plan for the years ended September 30, 2016 and 2015, was \$157,313 and \$87,971, respectively.

#### **Notes to Consolidated Financial Statements**

#### Note 15. Leases

Vacua andina Cantanda a 20.

The Organization leases office space and equipment through various operating leases expiring through 2019. Future minimum lease payments as of September 30, 2016, for each of the next three years are as follows:

Years ending September 30:	
2017	\$ 38,344
2018	35,164
2019	 23,443
	\$ 96,951

Rental expense associated with the operating leases was \$52,697 and \$56,614 for the years ended September 30, 2016 and 2015, respectively, and is included in miscellaneous expenses in the accompanying consolidated statements of functional expenses.

#### Note 16. Risks and Uncertainties

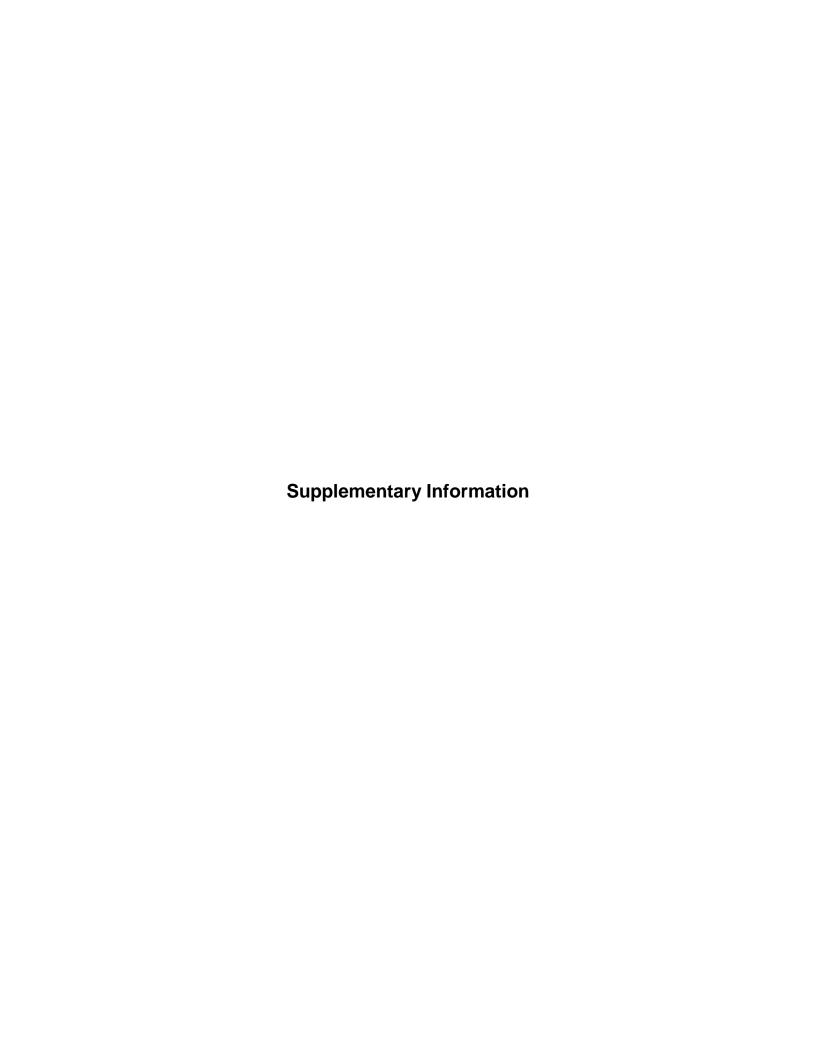
The Organization maintains cash in bank accounts at high credit quality financial institutions. During 2016 and 2015, the Organization had cash on deposit with financial institutions in excess of federal depository insurance limits. The Organization has not experienced and does not anticipate any credit losses on these deposits.

For the years ended September 30, 2016 and 2015, approximately 48% and 45%, respectively, of the Organization's consolidated revenues were provided by the Federal and the Alabama state governments.

The Organization invests in a professionally managed portfolio that contains a money market fund, common stocks, mutual funds, corporate bond funds, and a limited partnership interest. Such investments are exposed to various risks such as interest rate, market and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, is at least reasonably possible that changes in risks in the near term would materially affect investment balances and amounts reported in the consolidated financial statements.

#### Note 17. Subsequent events

Effective October 1, 2016, the Organization entered into an agreement with The Arc of Jefferson County to transfer ownership and management of Community Concepts, Inc., a related entity as described in Note 1. Total assets and liabilities transferred as of October 1, 2016, are \$415,273 and \$549,040, respectively. HUD approved the transfer of Community Concepts, Inc. and the entity will continue to be regulated by HUD.



# Consolidating Statement of Financial Position September 30, 2016

		С	Community				
	UCPGB	Concepts		Foundation	Eliminations	Consolidated	
Assets							
Current assets:							
Cash:							
Undesignated	\$ 1,781	\$	8,398	\$ -	\$ -	\$ 10,179	
Board designated	1,163,134	ŀ	-	-	-	1,163,134	
Board designated endowment fund	-		-	129,638	-	129,638	
Restricted	144,196	ì	-	-	-	144,196	
Accounts receivable:							
Client fees (net of allowance of \$145,000)	234,709	,	-	-	-	234,709	
Document destruction (net of allowance of \$50,000)	77,360	•	-	-	-	77,360	
Grants (net of allowance of \$60,000)	1,117,740	•	-	-	-	1,117,740	
Other	13,267	,	7,806	-	-	21,073	
Current portion of pledges receivable (net of allowance of \$5,000)	108,960	•	-	-	-	108,960	
Prepaid expenses and other assets	67,911	I	-	-	-	67,911	
Tenant and escrow deposits			16,318	-	-	16,318	
Total current assets	2,929,058	}	32,522	129,638	-	3,091,218	
Property and equipment, net	13,131,078	3	382,751	-	-	13,513,829	
Pledges receivable, less current portion	231,261	J	-	-	-	231,261	
Other assets	19,911	J	-	-	-	19,911	
Investments:							
Board designated	1,108,605	<b>j</b>	-	-	-	1,108,605	
Board designated endowment fund	-		-	926,388	-	926,388	
Beneficial interest in perpetual trusts	24,213,129	)	-	-	-	24,213,129	
Total assets	\$ 41,633,042	2 \$	415,273	\$ 1,056,026	\$ -	\$ 43,104,341	

(Continued)

# Consolidating Statement of Financial Position (Continued) September 30, 2016

		Co	mmunity						
	UCPGB	Co	oncepts	Foun	dation	Elim	inations	Consolidated	
Liabilities and Net Assets									
Current liabilities:									
Accounts payable	\$ 135,244	\$	321	\$	-	\$	-	\$	135,565
Accrued payroll and benefits	463,681		-		-		-		463,681
Deferred revenue	59,000		-		-		-		59,000
Current portion of capital lease obligation	10,810		-		-		-		10,810
Current portion of long-term debt	150,000		-		-		-		150,000
Total current liabilities	818,735		321		-		-		819,056
Long-term portion of accrued benefits	334,168		-		-		-		334,168
Capital lease obligation, less current portion	66,938		-		-		-		66,938
Long-term debt, less current portion	1,775,000		522,400		-		-		2,297,400
Total liabilities	2,994,841		522,721		-		-		3,517,562
Net assets:									
Unrestricted:									
Undesignated	11,734,137		(107,448)		-		-		11,626,689
Designated by the Board for endowment purposes	-		-	1	056,026		-		1,056,026
Designated by the Board for other purposes, including									
Lucille Stewart Beeson Fund	2,546,739		-		-		-		2,546,739
	14,280,876		(107,448)	1,	056,026		-		15,229,454
Temporarily restricted	144,196		_		_		-		144,196
Permanently restricted	24,213,129		-		_		_		24,213,129
Total net assets	38,638,201		(107,448)	1	056,026		-		39,586,779
Total liabilities and net assets	\$ 41,633,042	\$	415,273	\$ 1.	056,026	\$	-	\$	43,104,341

# Consolidating Statement of Financial Position September 30, 2015

		Comm	unity					
	UCPGB	Conce	epts	oundation	Eliminations		Consolidated	
Assets								
Current Assets								
Cash:								
Undesignated	\$ 28,122	\$	8,308	\$ -	\$	-	\$	36,430
Board designated	1,239,737		-	-		-		1,239,737
Board designated endowment fund	-		-	533		-		533
Restricted	110,588		-	-		-		110,588
Accounts receivable:								
Client fees (net of allowance of \$128,936)	224,044		-	-		-		224,044
Document destruction (net of allowance of \$61,731)	110,514		-	-		-		110,514
Grants (net of allowance of \$32,381)	847,315		-	-		-		847,315
Other (net of allowance of \$5,000)	56,696		3,665	-		(18,094)		42,267
Current portion of pledges receivable (net of allowance of \$0)	57,000		-	-		-		57,000
Prepaid expenses and other assets	60,204		-	-		-		60,204
Tenant and escrow deposits			13,338	-		-		13,338
Total current assets	2,734,220		25,311	533		(18,094)		2,741,970
Property and equipment, net	12,808,786	3	89,721	-		-		13,198,507
Pledges receivable, less current portion (net of allowance of \$5,000)	145,582		-	-		-		145,582
Other assets	28,761		-	-		-		28,761
Investments:								
Board designated	1,007,465		-	-		-		1,007,465
Board designated endowment fund	-		-	1,036,422		-		1,036,422
Beneficial interest in perpetual trusts	22,907,918		-	-		-		22,907,918
Total assets	\$ 39,632,732	\$ 4	15,032	\$ 1,036,955	\$	(18,094)	\$	41,066,625

(Continued)

# Consolidating Statement of Financial Position (Continued) September 30, 2015

		Community			
	UCPGB	Concepts	Foundation	Eliminations	Consolidated
Liabilities and Net Assets					
Current liabilities:					
Accounts payable	\$ 205,940	\$ 12,77	8 \$ 7,58	7 \$ (18,094)	\$ 208,211
Accrued payroll and benefits	413,943	-	-	-	413,943
Deferred revenue	165,804	-	-	-	165,804
Current portion of capital lease obligation	10,018	-	-	-	10,018
Current portion of long-term debt	125,000	-	-	-	125,000
Total current liabilities	920,705	12,77	7,58	7 (18,094)	922,976
Long-term portion of accrued benefits	362,809	-	-	-	362,809
Capital lease obligation, less current portion	77,748	-	-	-	77,748
Long-term debt, less current portion	1,925,000	522,40	0 -	-	2,447,400
Total liabilities	3,286,262	535,17	7,58	7 (18,094)	3,810,933
Net assets:					
Unrestricted:					
Undesignated	11,030,762	(120,14	-6)	-	10,910,616
Designated by the Board for endowment purposes	-	-	1,029,36	8 -	1,029,368
Designated by the Board for other purposes, including					
Lucille Stewart Beeson Fund	2,247,202	-	-	-	2,247,202
	13,277,964	(120,14	6) 1,029,36	8 -	14,187,186
Temporarily restricted	160,588	-		-	160,588
Permanently restricted	22,907,918			-	22,907,918
Total net assets	36,346,470		6) 1,029,36	8 -	37,255,692
Total liabilities and net assets	\$ 39,632,732	\$ 415,03	2 \$ 1,036,95	5 \$ (18,094)	\$ 41,066,625

# Consolidating Statement of Activities Year Ended September 30, 2016

	HODOD	ommunity	F		Eliminations		0	
	UCPGB	 Concepts	ь	undation	Eliminations		Consolidated	
Changes in unrestricted net assets:								
Support and revenue								
Government contracts and grants	\$ 5,906,142	\$ -	\$	-	\$ -	\$	5,906,142	
Client fees	2,249,475	-		-	-		2,249,475	
United Way funds	772,554	-		-	-		772,554	
Sales – document destruction	791,629	-		-	-		791,629	
Distributions from beneficial interest in perpetual trusts	1,039,674	-		-	-		1,039,674	
Donations	930,069	-		-	(37,38	2)	892,687	
Special events	138,707	-		-	-		138,707	
Recycling income	159,082	-		-	-		159,082	
Client and HUD rent	-	41,247		-	-		41,247	
Contract income	12,266	-		-	-		12,266	
Net gain on investments	81,761	-		73,422	-		155,183	
Interest income	21,329	-		13,614	-		34,943	
Miscellaneous	60,486	271		-	-		60,757	
	12,163,174	41,518		87,036	(37,382	2)	12,254,346	
Net assets released from restrictions	 143,381	-		-			143,381	
	12,306,555	41,518		87,036	(37,38	2)	12,397,727	
	(Continued)							

# Consolidating Statement of Activities (Continued) Year Ended September 30, 2016

		Community			
	UCPGB	Concepts	Foundation	Eliminations	Consolidated
Expenses:					
Program services:					
Children's services	6,206,404	-	-	-	6,206,404
Adult services	4,355,252	-	-	-	4,355,252
Residential services	-	55,139	-	-	55,139
Supporting services:					
Management and general	220,863	-	40,378	(37,382)	223,859
Fund-raising	494,805	-	20,000	-	514,805
	11,277,324	55,139	60,378	(37,382)	11,355,459
Increase (decrease) in unrestricted net assets	1,029,231	(13,621)	26,658	-	1,042,268
Changes in temporarily restricted net assets:					
Distributions from beneficial interest in perpetual trusts	126,989	-	-	-	126,989
Net assets released from restrictions	(143,381)	-	-	-	(143,381)
Decrease in temporarily restricted net assets	(16,392)	-	-	-	(16,392)
Changes in permanently restricted net assets:					
Change in fair value of beneficial interest in perpetual trusts	1,305,211	-	-	-	1,305,211
Increase (decrease) in net assets	2,318,050	(13,621)	26,658	-	2,331,087
Net assets:					
Beginning of year	36,346,470	(120,146)	1,029,368	-	37,255,692
Contribution from UCPGB	-	26,319	-	(26,319)	-
Distribution to Community Concepts	(26,319)	-	-	26,319	-
End of year	\$ 38,638,201	\$ (107,448)	\$ 1,056,026	\$ -	\$ 39,586,779

# Consolidating Statement of Activities Year Ended September 30, 2015

	Community								
	UCPGB		Concepts	F	oundation	Eli	minations	C	Consolidated
Changes in unrestricted net assets:									
Support and revenue									
Government contracts and grants	\$ 5,084,660	\$	-	\$	-	\$	-	\$	5,084,660
Client fees	2,496,279		-		-		-		2,496,279
United Way funds	770,488		-		-		-		770,488
Sales – document destruction	866,350		-		-		-		866,350
Distributions from beneficial interest in perpetual trusts	1,053,680		-		-		-		1,053,680
Donations	453,197		-		-		(18,639)		434,558
Special events	152,556		-		-		-		152,556
Recycling income	185,511		-		-		-		185,511
Client and HUD rent	-		40,950		-		-		40,950
Contract income	6,699		-		-		-		6,699
Net loss on investments	(46,379)		-		(82,167)		-		(128,546)
Interest income	15,348		3		23,969		-		39,320
Miscellaneous	79,393		-		-		-		79,393
	 11,117,782		40,953		(58,198)		(18,639)		11,081,898
Net assets released from restrictions	 16,710		-		-		-		16,710
	11,134,492		40,953		(58,198)		(18,639)		11,098,608
	(Continued)								

# Consolidating Statement of Activities (Continued) Year Ended September 30, 2015

		Community			
	UCPGB	Concepts	Foundation	Eliminations	Consolidated
Expenses:					
Program services:					
Children's services	5,955,485	-	-	-	5,955,485
Adult services	4,122,935	-	-	-	4,122,935
Residential services	-	52,531	-	-	52,531
Supporting services:					
Management and general	255,037	-	69,617	(18,639)	306,015
Fund-raising	457,924	-	20,000	-	477,924
	10,791,381	52,531	89,617	(18,639)	10,914,890
Increase (decrease) in unrestricted net assets	343,111	(11,578)	(147,815)	-	183,718
Changes in temporarily restricted net assets:					
Distributions from beneficial interest in perpetual trusts	110,588	-	-	-	110,588
Donations	50,000	-	-	-	50,000
Net assets released from restrictions	(16,710)	-	-	-	(16,710)
Increase in temporarily restricted net assets	143,878	-	<u>-</u>	<u>-</u>	143,878
Changes in permanently restricted net assets:					
Change in fair value of beneficial interest in perpetual trusts	(1,340,323)	-	-	-	(1,340,323)
Decrease in net assets	(853,334)	(11,578)	(147,815)	-	(1,012,727)
Net assets:					
Beginning of year	37,249,804	(158,568)	1,177,183	-	38,268,419
Contribution from UCPGB	-	50,000		(50,000)	· · ·
Distribution to Community Concepts	(50,000)	-	-	50,000	-
End of year	\$ 36,346,470	\$ (120,146)	\$ 1,029,368	\$ -	\$ 37,255,692